# SynovAl

Accelerating the Future of Synthetic Chemistry with the Power of Al

### Al is revolutionizing chemical discovery — but synthesis is the bottleneck; not solving it will put billions in Al-driven R&D at risk

**Chemical Industries with Synthetic Needs** 





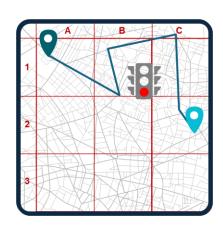


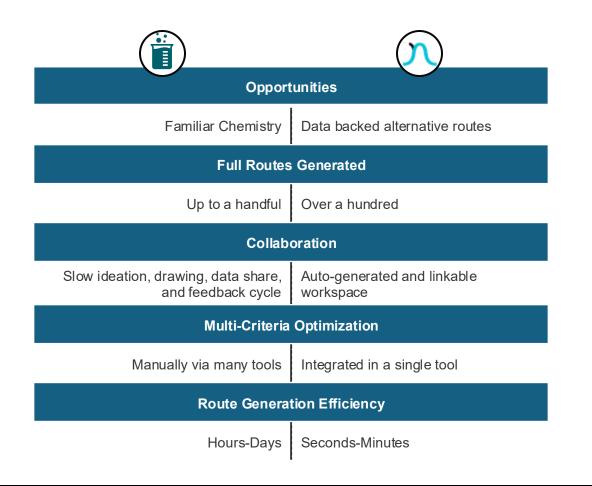


- SynovAl solves synthetic bottlenecks with Al-powered retrosynthesis, providing exclusive value across chemical industries
- As the accessible chemical space grows, SynovAl's platform will grow with expanding market needs and broader applicability

# SynovAl's retrosynthetic platform turns traditional inefficiencies into a streamlined, enriched, and collaborative synthetic design solution





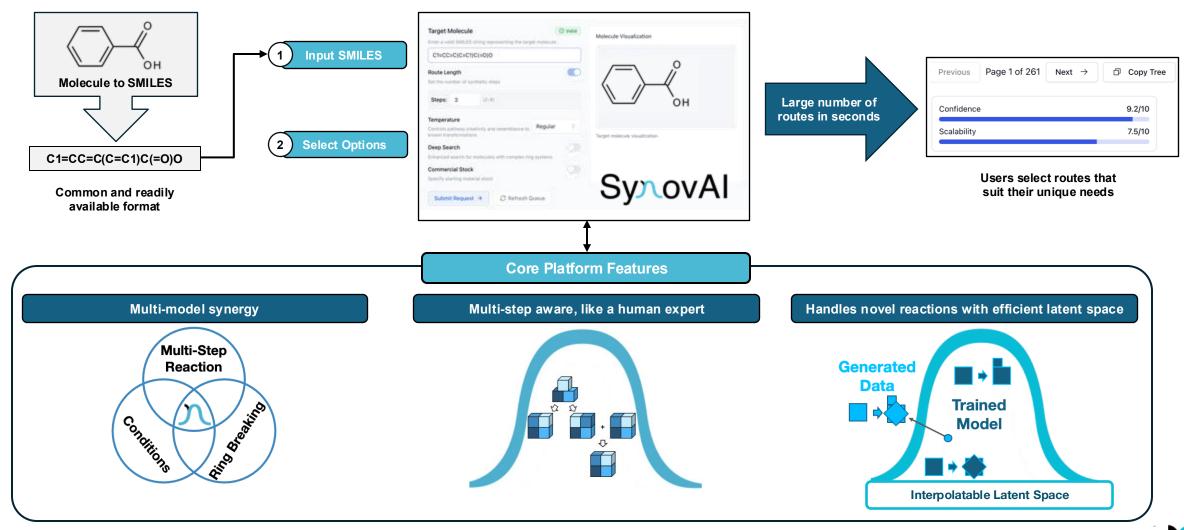






When a suboptimal route is selected, it can cause long term deficits and delays

# SynovAl's platform combines key technical strengths to transform simple chemical inputs into numerous expert outputs in seconds



### SynovAl's synthetically validated platform can turn years to weeks

Example of a KRAS G12C Inhibitor Intermediate (the alkyne)

#### Chemical Experts: >2 years R&D, 11-28% Yield

Org. Process Res. Dev. 2024, 28, 78-91 doi.org/10.1021/acs.oprd.3c00363

Generation 1: 8 steps, 11% overall yield Enzymatic to chemical

**Generation 2:** 8 steps, 13% overall yield **J** 

Enzymatic to chemical resolution

Generation 3: 7 steps, 28% overall yield

Teams of chemical experts, >2 years of R&D



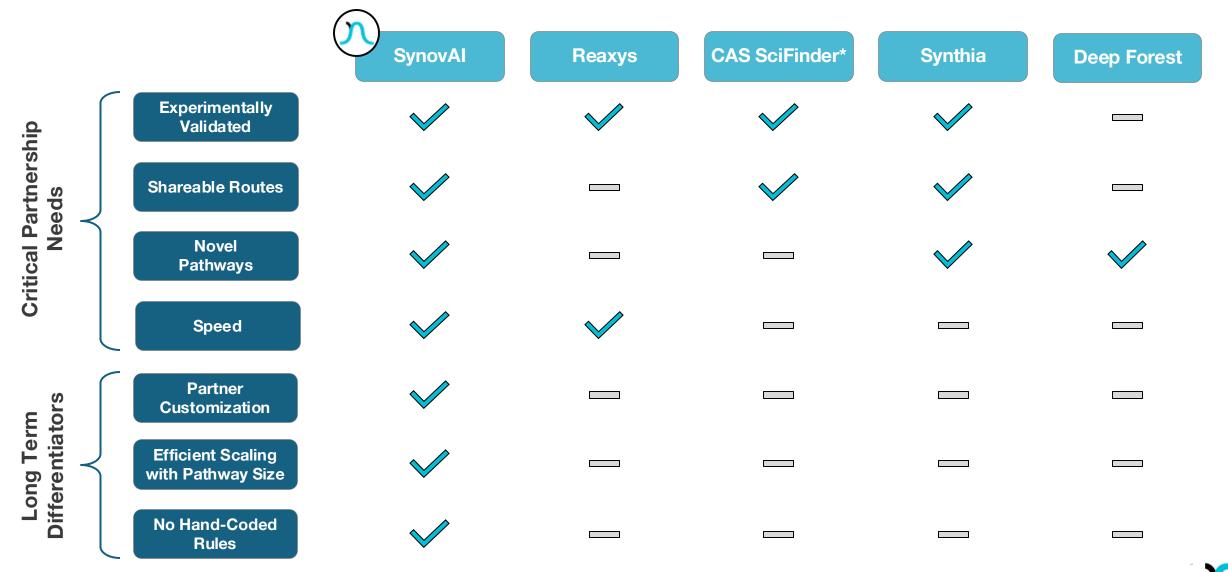
#### SynovAl + Chemical Experts: 2 weeks R&D, 33% Yield

Nat Commun 2024, 15, 7818 https://doi.org/10.1038/s41467-024-52048-4

Chemical experts choosing from SynovAI generated novel synthetic pathways, unseen by current commercial software, within two weeks:

18 additional proposed routes have been synthetically validated

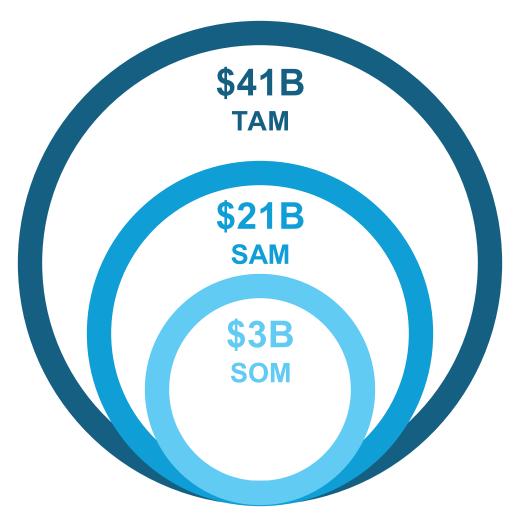
# SynovAl can deliver where the competition does not, filling significant gaps in the competitive landscape



<sup>\*</sup> SciFinder has an existing strategic collaboration with molecule.on

# SynovAl's chemical retrosynthesis solution provides significant economic opportunities across many industries in the U.S. and globally

#### **U.S. Market Estimate**



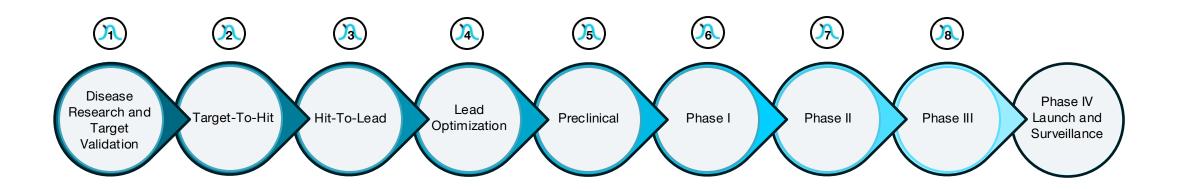
- The U.S. represents ~11% of total worldwide chemical production
- Current U.S. trade policy is likely to reshape global supply chains and on-shore chemical production, increasing the need for Al powered chemistry
- The larger international market provides ample opportunity to expand ex-U.S. over time as SynovAl gains recognition and expands its customer base
- Market opportunity is directly linked to the complexity of the underlying chemistry, largely dominated by pharmaceuticals, where increased upsides opportunities exist



Privileged Informat

### SynovAl's platform delivers value across the whole R&D pipeline

#### As partner's needs change, the workflow remains the same



### Suggested uses for platform's route generation Labeling compounds 5

(7)

- Synthetic accessibility for early designs
- Med-chem amenable routes for SAR and singleton checks
- ADME fine tuning and previewing patent space

Shift focus on scalability, backup routes, alternative synthesis of intermediates, patent liabilities and more as your unique needs demand

### SynovAl's three-pronged business model creates customer value on a discrete and ongoing basis while generating new IP



### **Strategic Collaborations**

**Project specific customer** engagements



#### **SaaS Solution**

Tailored Al solutions enhanced with proprietary customer data



#### **IP Development**

**Process patents and other novel** innovation









**Diversified Userbase** 



**Growing Patent Portfolio** 









#### Fee Based Revenue

Early revenue and cash flow supporting rapid growth



#### **Subscription Based Revenue**

**Enduring and predictable cash flow** driving sustainable profitability

#### **Royalty and Milestone Revenue**

Long-term valuation catalyst largely propelled by commercial volumes

# SynovAl's technology has been deployed and is generating revenue with substantial long-term strategic growth potential

#### **Current State**

#### **Future State**

#### Revenue Generating Live Platform

#### Personalized Partner Driven SAAS Platform

Platform Status

- White glove partner projects
- Partner acquisition demos
- SaaS partnership deployment ready

**Customer Focus** 

- Large pharmaceutical companies
- · Generic drug manufacturers
- Other chemical companies

Process IP Pipeline

- ~35k Identified targets
- ~13.1k Compounds evaluated

Outcomes

- Platform built to target early revenue generation
- Real world use-case deployment
- Traction and trust building
- Select strategic customer targeting
- Process IP potential development

Finetuning customized SaaS solutions with partner data

- Deployment of custom filters and partner supply chain integration
- QoL and acceleration features
- Large chemical companies
- Consumer chemical companies
- · Contract manufacturing and research organizations
- Lab supporting model data enhancement, partner validation services, and asset process IP demonstration
- Recuring project and SaaS revenue expansion
- Services revenue
- · Licensing revenue
- Multiplicative customer reach
- Enhanced model capabilities
- Strategic customer acquisition
- Process IP generation

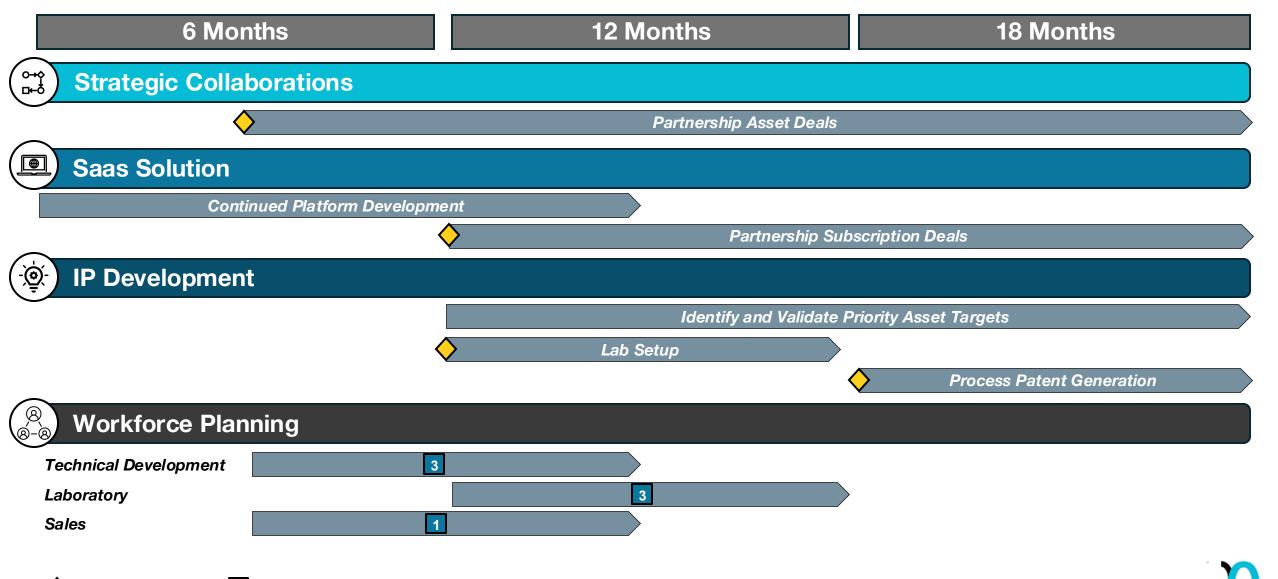
**Customer Value** 

Accelerating Time to Market

Protecting New and Existing IP Value

Increasing Savings, Profitability, and Cashflow

# SynovAl is inviting investors to join a <u>\$5M Seed Round</u> to enable delivery of multiple valuation inflection points in rapid succession



Privileged Information

Potential Valuation Catalyst

Full-Time Employee

# A \$5M investment will support execution of critical hiring, platform development, and laboratory build-out

SynovAl Use of Proceeds through 3Q27		
(\$ thousands)		
FTE Related Costs	3,250	65%
Management	900	-
Technological Development (R&D)	1,450	-
Laboratory (R&D)	650	-
Sales	250	-
Platform Development	450	9%
Overhead	350	7%
Professsional Services	350	7%
Laboratory Capital Expenditures	550	11%
Other Capital Expenditures	50	1%
Total	5,000	

- Critical investments in platform capabilities will provide SynovAl's clients with superior and improving services while maintaining the company's competitive edge
- Build-out of laboratory service enables valuable end-to-end solutions, linking ideation to synthetically validated chemistry applications, and business sustainability through IP licensing
- SynovAl strives to operate with a light footprint with minimal investments in facilities and other nonplatform assets

Use of proceeds covers execution of 18-month operating plan, including a tail-end cash burn of 6-months

### The SynovAl team delivers leading innovation, technical expertise, and operational experience



Jessica Freeze, PhD Co-Founder President & Chief Executive Officer



Klas Holmlund, MBA, CFA Co-Founder **Chief Operating Officer** 



Corey Jones, PhD Co-Founder Chief Scientific Officer



Victor Batista, PhD Co-Founder **Board Member** Yale Kirkwood Professor of Chemistry

























